

ATEGI

Transport



We specialise in the purchasing process and look for the progress of our customers

Our goal is to help our customers become more cost-efficient and competitive, wherever they are

We have an international team of more than 35 specialists all over the world (United States, Mexico, Spain, India, China, Vietnam, and Taiwan) providing an integral purchasing service tailored to your needs

OUR VALUES

Cooperation

It comprises the strength of over 300 companies and business groups that have decided to centralize in ATEGI the management of their purchases to reduce their costs and increase their efficiency and business profitability.

Progress

Maximising the benefits of our customers and generating wealth in our environment moves us, motivates us and gets us involved. Contributing to have profitable and robust companies is an effective way to generate (ethical, social, labour, and environmental) sustainable progress in our society.

Specialists

Know-how, professionalism, rigor, working methodology, team, experience, continuous improvement, etc.

ATEGI performs a specialised management of each of the purchasing categories (energy, transport, telecommunications, etc.), tailored to each customer's need and providing an integral service of the purchasing process

Closeness

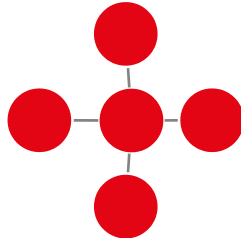
Closeness, active listening and interaction are the key ingredients of communication. In addition, good communication is a window of opportunities for our customer management. Because trust is the basis of a good relationship, we are constantly striving to share how we work and our methodology with absolute transparency

SERVICES



Advisory Services

- We make a customised diagnosis of the competitive position
- We focus on the most appropriate purchasing strategy for your company (cost reduction, process improvement, internationalisation, etc.)
- We design and deploy the transformation plan



Purchasing Centre

- We customise the purchase solution to each customer
- We make joint and centralised management of purchases
- We aggregate purchasing volumes by coordinating needs
- We optimise the contracting and service conditions



Purchasing services

- We carry out tailor-made projects
- We specialize in the prospecting and assessment of suppliers and perform supplier audits.
- We negotiate and control the award procedure and the contracts
- We organise the purchasing process
- We facilitate your spending control management

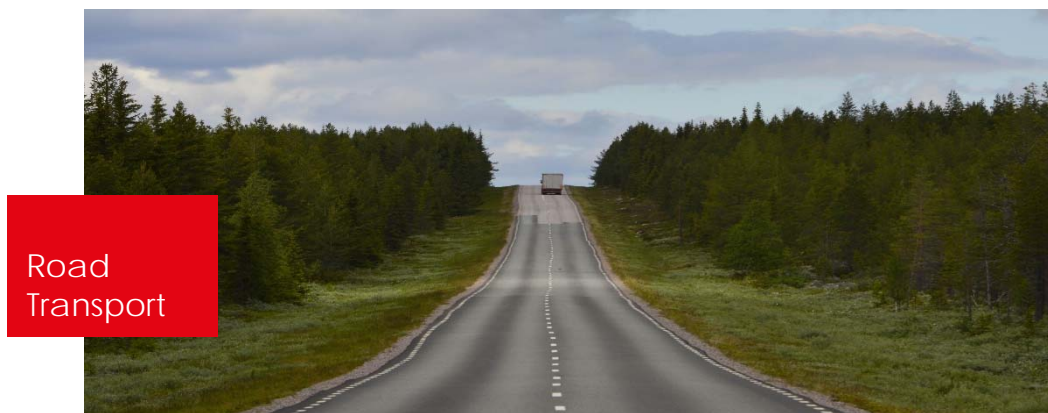
PURCHASING CATEGORIES

TRANSPORT

Logistics is a strategic tool that helps companies improve their competitiveness, as it has a deep impact on their supply chain.

Companies not only have to produce a good at competitive costs, thanks to logistics they also have to provide customers with the products or services they demand, in the right place at the right time, in the best conditions and at an optimal cost, to meet much more efficiently and effectively the requirements of the supply chain.

- At Ategi, we design and implement solutions tailored to the transport needs of our customers, companies of all sizes that are present in different industrial sectors, bringing their Road transport, Air freight and Sea Freight needs together, offering them a suitable service
- We provide advisory services to add value to our clients, both at the economic level and optimising the transport, by streamlining the suppliers' panel or the correct services to be used, to name but two



- We work with top-tier suppliers, providing our customers with the best levels of service, flexible solutions and timely collections and deliveries. Different companies, different sectors, different sizes and different needs, that is the reason why we have worked on the design of a joint purchase-based solution that satisfies them all.
- We have negotiated for our clients an attractive and flexible transportation of all types of cargo that fulfills their distribution and supply needs, all the Iberian Peninsula and Europe, in the following types of transport
 1. **National Courier service**
 2. **National and international Parcel service**
 3. **International Groupage service**
 4. **National and international FLC and PLC service**



Air Freight

- According to the needs of our customers all over the world, we negotiate with global suppliers and service specialists that combine the air cargo and the courier services, that offer a wide range of services and have alliances with first-class carriers (airlines) to guarantee the geographical and service coverage that we require, that give high quality service, guarantee space allotment and optimum pricing for the air freight needs
- The services we offer in this family include:
 1. **Air cargo (consolidated services, door-to-door, hazardous cargo, full and part charters**)
 2. **International Courier service (global courier and express shipments for both freight and documents)**



Sea Freight

- In the internationalisation and development of our clients, Sea Freight is a must, so at Ategi, regardless the industry, size, commodity or key markets,

we help our clients to meet their needs with advantageous agreements closed with the suppliers, and counselling them on the most suitable means and itineraries in each case. We fulfill the needs of our clients with an in-land service.

- **Full Container Load (FCL)**

- Our approach to sea freight management ensures efficiency and the best economic conditions to our clients through direct negotiations with a group of strategic partners, the main shipping companies, that provide our clients with expertise with market-specific, flexibility to their import and export needs (out of gage cargo or projects included), frequent departures on all major trade lanes on a door-to-door or port-to-port basis, the best transit times and terminal conditions, and which guarantee space and equipment, among other advantages.
- We count on global forwarders to coordinate the sea freight shipments to meet the demanding shipping requirements of the clients.

- **Groupage (LCL)**

- We also address the customers' maritime groupage needs, both in import and export, with global suppliers that coordinate and manage the sea freight shipments, that guarantee capacity and frequent departures to a vast choice of destinations, whether intercontinental or short sea routes, with the most competitive rates

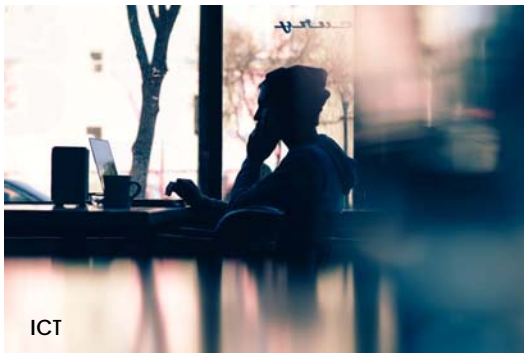
OTHER PURCHASING CATEGORIES



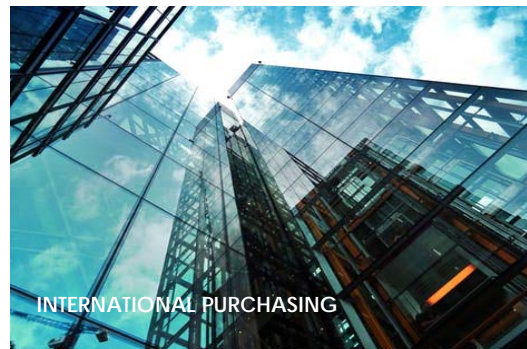
ENERGY



OFFICE AND INDUSTRIAL SUPPLIES



ICT



INTERNATIONAL PURCHASING

CONTACT

We have an international team in eight different locations to help you wherever you need



Offices

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